

**PLEASE SIGN AND COMPLETE BOTTOM PORTION AND RETURN TO  
E-FAX (760) 269-3551 or EMAIL [DAVID@PACIFICCOASTCOMMERCIAL.COM](mailto:DAVID@PACIFICCOASTCOMMERCIAL.COM)**

It is understood that you may be interested in acquiring the business assets and stock of the County of San Diego business's known as a "Imperial Beach Liquor Store" in San Diego, CA 92154 "Business", and that you have requested certain information provided by the owner of said business from Pacific Coast Commercial, "Broker". I must inform you that the information may contain confidential trade, business and financial secrets, which have been made available by the owner to me for the sole and exclusive purpose of providing same, in confidence to potential buyers. Buyer agrees to not make any contact with any business employees or unscheduled visits to the business without consent from the listing broker. Any violation of this will disqualify the buyer from making offers on the business and may subject buyer to other damages allowed by law.

The information provided has been reviewed as to both form and content by the owner, but its accuracy has not been confirmed by "Broker". By your signature below you acknowledge that the information is derived entirely from the owner and "Broker" does not warrant or guarantee the accuracy and advises you to undertake an independent investigation of the facts and information contained therein.

In consideration for "Broker" to release the information, including address and location of said "Business", you expressly agree that any and all such information, whether written, oral or electronic format, shall be kept strictly confidential and that you, your agents, employees or assignees shall not directly or indirectly disclose, release or give access to said information to any person or entity, except as may be necessary to have the information reviewed as part of the analysis of the business for the purpose of purchasing same. You further agree not to disclose that the business is for sale without the express written consent of "Broker" and to return all the information provided upon request of "Broker".

You are advised that under California law, "Broker" may represent both the owner and the buyer in the sale of the business, provided "Broker" so informs the parties of such representation. If Broker is the listing Broker, you, as a potential buyer, may obtain your own broker/agent or may utilize "Broker".

In further consideration of the providing of said information, you agree for a period of one (1) year to conduct any and all negotiations regarding the purchase or lease of the business exclusively through Pacific Coast Commercial/David S. Cutler, Broker Associate.

## Acknowledged and Agreed:

By: \_\_\_\_\_  
Print Name: \_\_\_\_\_  
Email: \_\_\_\_\_  
By: \_\_\_\_\_  
Print Name: \_\_\_\_\_  
Email: \_\_\_\_\_

Date: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
Date: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_

# BUSINESS OPPORTUNITY

# Confidentiality Agreement Non-Disclosure Statement

When selling or buying a business, business owners are asked to reveal much information that is confidential and sensitive. We are asked to screen potential Purchasers to determine if they have the financial and managerial capabilities to complete the purchase of their business. We will only use this document to determine which businesses fit your criteria. Please fill out this brief profile sheet and fax it back to (760) 269-3551 or Email: [David@PacificCoastCommercial.com](mailto:David@PacificCoastCommercial.com).

Name: \_\_\_\_\_ Partner or Spouse \_\_\_\_\_

Address: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP \_\_\_\_\_

Phone: \_\_\_\_\_ Work Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Fax Number: \_\_\_\_\_ E-Mail: \_\_\_\_\_

How did you first hear about us? \_\_\_\_\_

Do you currently own a business? \_\_\_\_\_ Have you ever owned a business? \_\_\_\_\_

If you own a business, do you need to sell it before you purchase another business? \_\_\_\_\_

Name & type of business experience: \_\_\_\_\_

Are you currently working? \_\_\_\_\_

What type of work do you currently do? \_\_\_\_\_

What is the most important aspect of this business: freedom, cash flow, security, price (**circle only one**)

How long have you been looking for a business? \_\_\_\_\_ How soon could you start? \_\_\_\_\_

Are you working with a Business broker? \_\_\_\_\_

Are you willing to Lease a vacant space? \_\_\_\_\_. If yes, square feet needed \_\_\_\_\_

Are you planning to work in the business you purchase? \_\_\_\_\_ How many hours per week? \_\_\_\_\_

What is the **MINIMUM** amount of **INCOME** the business needs to make INCLUDING your salary? \_\_\_\_\_ (Annual Income)

What is the total amount **of liquid funds** you **currently** have prior to a loan, that you would use for a down payment? \$ \_\_\_\_\_

What particular businesses have you seen that interested you: \_\_\_\_\_

Location of business: \_\_\_\_\_

Purchasers Approx. Net Worth (Assets minus Liabilities) \$ \_\_\_\_\_